

**BAY AREA AIR QUALITY
MANAGEMENT DISTRICT**

**FINANCIAL STATEMENTS
WITH INDEPENDENT AUDITOR'S
REPORT**

**FOR THE YEAR ENDED
JUNE 30, 2010**

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

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INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors
Bay Area Air Quality Management District
San Francisco, California**

We have audited the accompanying financial statements of the governmental activities and each major fund of the Bay Area Air Quality Management District (the District) as of and for the year ended June 30, 2010, which collectively comprise the District's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the District's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Bay Area Air Quality Management District, as of June 30, 2010, and the respective changes in financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 16, 2011, on our consideration of the District's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis, the schedules of funding progress, and the budgetary comparison information listed as required supplementary information in the table of contents are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the District's basic financial statements. The Transportation Fund for Clean Air (TFCA) Program, Mobile Source Incentive Program, & Carl Moyer Program – Schedule of Expenditures (Schedule) is presented for purposes of additional analysis and is not a required part of the basic financial statements. This Schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects in relation to the basic financial statements taken as a whole.

Gilbert Associates, Inc.

GILBERT ASSOCIATES, INC.
Sacramento, California

February 16, 2011

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

This discussion and analysis of the District's financial performance provides an overview of the District's financial activities for the fiscal year ended June 30, 2010. Please read it in conjunction with the accompanying basic financial statements.

A. Financial Highlights

The assets of the District exceeded its liabilities at the close of fiscal year 2009-10 by \$125,712,723 (net assets). Of this amount, \$12,840,726 could be used to finance the District's daily operations without legal or legislative constraints (unrestricted assets); \$96,269,350 was restricted to specific uses (restricted assets); and \$16,602,647 was invested in capital assets. Net assets decreased by \$13,565,806 from fiscal year 2008-09.

The District's governmental funds reported a fund balance of \$115,446,832. The entire fund balance of the Special Revenue Fund in the amount of \$88,135,335 is reserved for air quality grants and projects. The General Fund balance of \$288,477 represents the unreserved and undesignated fund balance with the remaining balance of \$27,023,020 reserved or designated for specific uses. Table 1 presents the General Fund detail of fund balances as of June 30, 2010, and June 30, 2009.

Table 1. General Fund Balances as of June 30, 2010, and 2009

Category	General Fund June 30, 2010	General Fund June 30, 2009	Increase/ (Decrease)
Reserved for:			
Revolving Fund	\$ -	\$ 500	\$ (500)
Air Quality Grants and Projects	5,116,277	5,346,131	(229,854)
Post-Employment Benefits	3,017,738	2,867,210	150,528
Encumbrances	6,234,927	11,141,911	(4,906,984)
Total Reserved	14,368,942	19,355,752	(4,986,810)
Unreserved, designated for:			
Building and Facilities	1,731,690	1,731,690	-
PERS Super Funding	1,900,000	2,300,000	(400,000)
Radio Replacement	75,000	75,000	-
Capital Equipment	-	130,425	(130,425)
Contingencies	130,425	400,000	(269,575)
Self-Funded Worker's Compensation	1,000,000	1,000,000	-
Economic uncertainties	7,816,963	9,277,570	(1,460,607)
Total Unreserved, designated	12,654,078	14,914,685	(2,260,607)
Undesignated	288,477	411,797	(123,320)
Total Fund Balance	\$ 27,311,497	\$ 34,682,234	\$ (7,370,737)

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

B. Overview of the Financial Statements

This discussion and analysis is designed to serve as an introduction to the District's basic financial statements. The District's basic financial statements have three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the basic financial statements. This report also includes required and other supplementary information in addition to the basic financial statements.

Government-wide Financial Statements

The focus of government-wide financial statements is on the overall financial position and activities of the District.

The government-wide financial statements are designed to provide readers with a broad overview of the District's finances in a manner similar to a private sector business. They provide information about the activities of the District as a whole and present a longer-term perspective of the District's finances. Government-wide financial statements include the Statement of Net Assets and the Statement of Activities.

The Statement of Net Assets reports all assets held and all liabilities owed by the District on a full accrual basis. The difference between the assets held and the liabilities owed is reported as *Net Assets*. The net assets total is comparable to total stockholder's equity presented on the balance sheet of a private enterprise. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the District is improving or deteriorating. The Statement of Net Assets as of June 30, 2010 is presented on Page 12.

The Statement of Activities reports the net cost of the District's activities by category and is also prepared on a full accrual basis. Under the full accrual basis of accounting, revenues and expenses are recognized as soon as the underlying event occurs, regardless of the timing of the related cash flows. The focus of the Statement of Activities is on the cost of various work programs performed by the District. The statement begins with a column that identifies the total cost of these programs followed by columns that summarize the District's program revenues by major category. The difference between expenses and revenues represents the net cost or benefit of the District's work programs. General revenues are then added to the net cost/benefit to calculate the change in net assets. The Statement of Activities is presented on page 13.

All of the District's activities are governmental in nature and no business-type activities are reported in these statements.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

B. Overview of the Financial Statements, Continued

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Bay Area Air Quality Management District uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. For governmental activities, these statements tell how these services were financed in the short-term and what is left over for future spending. Fund financial statements also report the District's operations in more detail than the government-wide statements by providing information about the District's major funds. The District maintains two governmental funds; the General Fund and the Special Revenue Fund.

Governmental Funds

Governmental fund financial statements consist of the Balance Sheet and the Statement of Revenues, Expenditures, and Changes in Fund Balances. Both are prepared using the modified accrual basis of accounting.

Balance Sheets prepared under the modified accrual basis of accounting have a short-term emphasis and, for the most part, measure and account for cash and other assets that can be easily converted to cash. Specifically, cash and receivables that are deemed collectible within a very short period of time are reported on the balance sheet. Capital assets such as land and buildings are not reported in governmental fund financial statements. Fund liabilities include amounts that will be paid within a very short period of time after the end of the fiscal year. Long-term liabilities such as outstanding bonds are not included. The difference between a fund's total assets and total liabilities represents the fund balance. The unreserved and undesignated portion of fund balance represents the amount available to finance future activities. The District's governmental fund balance sheets can be found on page 14.

The Statement of Revenues, Expenditures and Changes in Fund Balance include only revenues and expenditures that were collected in cash or paid with cash during the fiscal year or very shortly after the end of the fiscal year. The governmental fund Statements of Revenue, Expenditures and Changes in Fund Balance can be found on page 16.

Since a different basis of accounting is used to prepare these statements, reconciliation is required to facilitate the comparison between the government-wide statements and the fund financial statements. The reconciliation of the Governmental Funds Balance Sheet and the Government-Wide Statement of Net Assets is on page 15. The reconciliation of the Governmental Funds Statement of Revenues, Expenditures and Changes in Fund Balances to the Government-Wide Statement of Activities can be found on page 17.

Notes to the Basic Financial Statements

The notes to the basic financial statements provide additional information that is essential to the full understanding of the data provided in the government-wide and fund financial statements. The notes to the basic financial statements can be found on pages 18 to 33.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

B. Overview of the Financial Statements, Continued

Required and Other Supplementary Information

In addition to the basic financial statements and accompanying notes, this report also presents required supplementary information concerning the pension plan actuarial information, other post-employment benefit (OPEB) liabilities, governmental funds budget comparison schedules, TFCA and Carl Moyer program expenditures, and the California Public Employees Retirement System (PERS) Schedule of Funding Progress on pages 34 to 37.

C. Government-Wide Financial Analysis

The government-wide financial analyses focus on net assets and changes in net assets of the District's governmental activities. Table 2 below shows a condensed Statement of Net Assets as of June 30, 2010 compared to the fiscal year ended June 30, 2009.

Table 2. Statement of Net Assets as of June 30, 2010 and June 30, 2009

	Governmental Activities <u>June 30, 2010</u>	Governmental Activities <u>June 30, 2009</u>	Increase/ <u>(Decrease)</u>
Current & Other Assets	\$ 130,382,139	\$ 144,307,110	\$ (13,924,971)
Noncurrent Assets	<u>16,602,647</u>	<u>13,512,949</u>	<u>3,089,698</u>
Total Assets	<u>146,984,786</u>	<u>157,820,059</u>	<u>(10,835,273)</u>
Current Liabilities	14,950,905	14,461,253	489,652
Noncurrent Liabilities	<u>6,321,158</u>	<u>4,080,277</u>	<u>2,240,881</u>
Total Liabilities	<u>21,272,063</u>	<u>18,541,530</u>	<u>2,730,533</u>
Net Assets:			
Invested in Capital Assets	16,602,647	13,512,949	3,089,698
Restricted	96,269,350	102,991,828	(6,722,478)
Unrestricted	<u>12,840,726</u>	<u>22,773,752</u>	<u>(9,933,026)</u>
Total Net Assets	\$ 125,712,723	\$ 139,278,529	\$ (13,565,806)

As noted earlier, total net assets may serve over time as a useful indicator of the District's financial position. At June 30, 2010 the District's assets exceeded its liabilities by \$125,712,723, a decrease of \$13,565,806 over the previous fiscal year.

Restricted net assets are to be used for specific programs and purposes according to legal terms and conditions. The remaining portion of the District's net assets is unrestricted and may be used to meet the District's obligations in carrying out its day-to-day operations.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

C. Government-Wide Financial Analysis, Continued

Table 3 below provides changes in net assets for the fiscal year ending June 30, 2010 compared with the fiscal year ended June 30, 2009.

Table 3. Statement of Activities for Fiscal Years 2009-10 and 2008-09

	Governmental Activities		Dollar Increase / (Decrease)	Percentage Increase / (Decrease)
	<u>FY 2009-10</u>	<u>FY 2008-09</u>		
Revenues:				
TFCA/MSIF DMV Fees	\$ 33,068,860	\$ 26,153,568	\$ 6,915,292	26%
Carl Moyer	18,396,100	13,707,306	4,688,794	34%
Proposition 1B/Lower Emissions School Bus Program B	15,167,375	10,000,002	5,167,373	52%
Permit Fees	22,885,725	22,056,525	829,200	4%
Title V Permit Fees	2,789,762	2,538,461	251,301	10%
State Subvention	1,718,169	1,713,271	4,898	0%
Spare the Air Grant (CMAQ)	1,059,267	924,261	135,006	15%
Federal Grants (EPA)	4,055,147	2,002,303	2,052,844	103%
Federal Grants (Homeland Security)	914,435	903,796	10,639	1%
Penalties & Variance Fees	865,385	2,544,207	(1,678,822)	-66%
Hearing Board Fees	4,192	17,960	(13,768)	-77%
AB 2588 Income	681,641	612,995	68,646	11%
Asbestos Fees	1,687,152	1,678,665	8,487	1%
Interest Revenue	537,110	832,267	(295,157)	-35%
Other Grants	1,196,694	6,285,739	(5,089,045)	-81%
AB 434 Others	683,023	227,704	455,319	200%
Miscellaneous Revenue	85,190	103,431	(18,241)	-18%
Special Environmental Projects	10,373	-	10,373	
County Apportionments	<u>21,444,704</u>	<u>21,666,623</u>	(221,919)	-1%
Total Revenues	<u>127,250,304</u>	<u>113,969,084</u>	13,281,220	12%
Expenses:				
Salaries and Benefits	49,900,223	48,451,985	1,448,238	3%
Services and Supplies	22,663,423	18,835,616	3,827,807	20%
Program Distributions	<u>68,252,464</u>	<u>32,101,522</u>	36,150,942	113%
Total Expenses	<u>140,816,110</u>	<u>99,389,123</u>	41,426,987	42%
Change in Net Assets before				
Extraordinary Item		14,579,961	(14,579,961)	
Loss on Lehman Brothers Investment		<u>(1,720,955)</u>	1,720,955	
Change in Net Assets	(13,565,806)	12,859,006	(26,424,812)	-205%
Net Assets Beginning, As Restated	<u>139,278,529</u>	<u>126,419,523</u>	<u>12,859,006</u>	10%
Net Assets, Ending	<u>\$ 125,712,723</u>	<u>\$ 139,278,529</u>	<u>\$ (13,565,806)</u>	-10%

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

C. Government-Wide Financial Analysis, Continued

Governmental Activities

The objective of the Statement of Activities is to report the full cost of providing government services during the fiscal year. The format also permits the reader to ascertain the extent to which each function is either self-financing or draws funds from the general funds of the government.

The Statement of Activities presents information showing how the District's net assets changed during the FY 2009-2010. All changes in net assets are reported as soon as the underlying event occurs regardless of the timing of the cash flows.

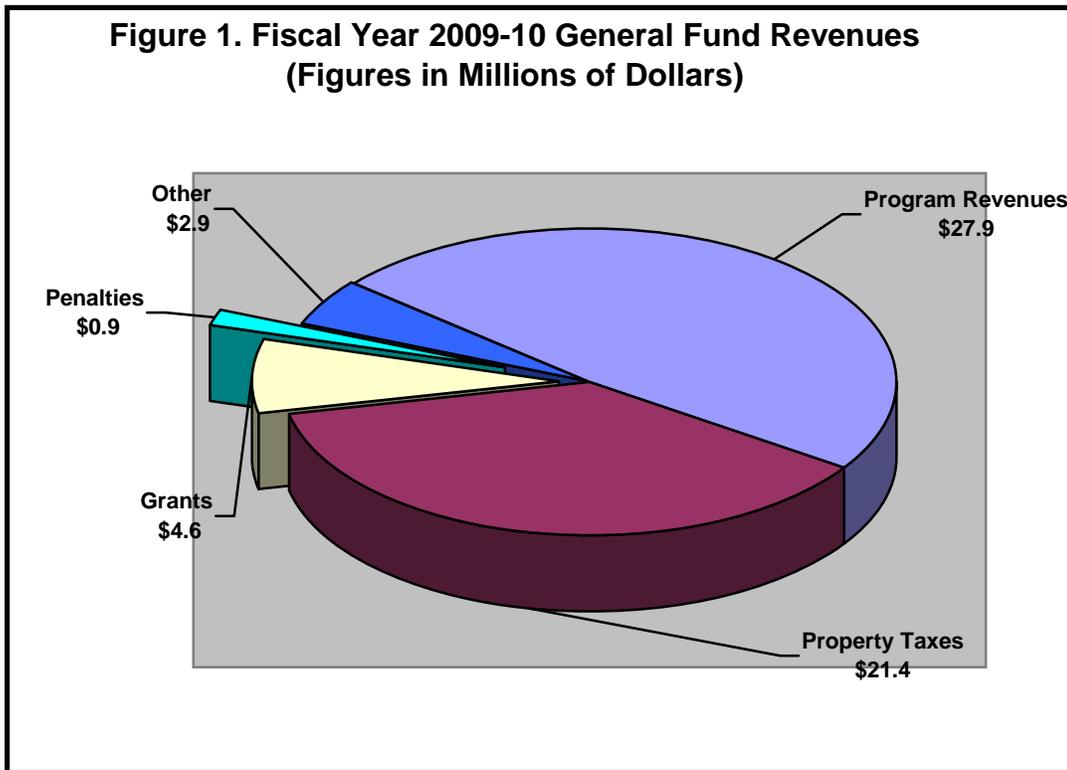
Governmental functions of the District are predominately supported by fees, property taxes, subvention, grants, and penalties and settlements. The penalties and settlements are one-time revenues which are over and above the regular revenues directly related to the programs. The primary governmental activities of the District are: to advance clean air technology, ensure compliance with clean air rules, develop programs to achieve clean air, develop rules to achieve clean air, monitoring air quality, permit review and Special Revenue Fund activities.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

D. General Fund Financial Analysis

Figure 1 below provides a pie chart of the District's General Fund revenues for fiscal year 2009-2010. The General Fund received total revenue of \$57,675,335 in fiscal year 2009-10, a decrease of \$5,541,913 over fiscal year 2008-09. Program Revenues include: Permit, AB2588, Title V, and Asbestos fees. Program revenues were the largest General Fund revenue source in fiscal 2009-10 (\$27.9 million), followed by Property Tax (\$21.4 million), Grants (\$4.6 million), Penalties (\$0.9 million), and Other revenues (\$2.9 million).



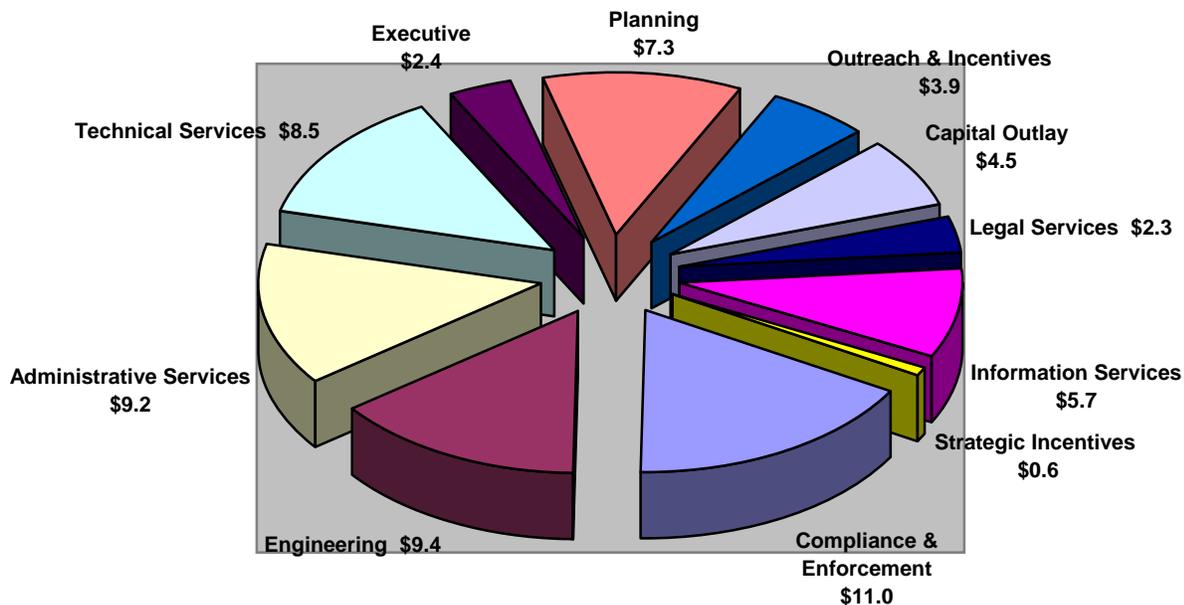
BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

D. General Fund Financial Analysis, Continued

Figure 2 below provides a graph of General Fund expenditures for fiscal year 2009-10. General Fund expenditures totaled \$64,845,934 which is an increase of \$826,755 over fiscal year 2008-09. General Fund expenditures represent the District's general government operating costs categorized into the following operating divisions: Compliance and Enforcement (\$11.0 million), Engineering (\$9.4 million), Administrative Services (\$9.2 million), Information Services (\$5.7 million), Technical Services (\$8.5 million), Executive (\$2.4 million), Planning (\$7.3 million), Outreach & Incentives (\$3.9 million), Strategic Incentives (\$0.6 million) and Legal Services (\$2.3 million). The District also incurred \$4.5 million of Capital Outlay expenditures in fiscal year 2009-10. General Fund expenditures (including transfers out) exceeded revenue by \$7,370,737 in fiscal year 2009-10.

Figure 2. Fiscal Year 2009-10 General Fund Expenditures (Figures in Millions)



Total General Fund revenue decreased by \$5.5 million or (9.6)% compared with the prior fiscal year, primarily due to a decrease in Grant revenues of \$4.3 million, a decrease in Penalty and Variance Fees of \$1.7 million, and a decrease in Property Taxes of \$.2 million. General Fund Expenditures were held to a modest increase of \$0.8 million or 1.3% compared to the prior year, primarily from an increase in funding to Information Services of \$1.4 million, Strategic Incentives of \$0.6 Million and Planning of \$.5 million.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED JUNE 30, 2010

D. General Fund Financial Analysis, Continued

The General Fund is the operating fund of the District and at the end of the fiscal year, the total fund balance of the General Fund was \$27.3 million. The unreserved fund balance was \$288 thousand; reservations and designations were \$14.4 million and 12.7 million, respectively. These reserved and designated amounts represent the District's intended use of the financial resources in future periods. One measure of the General Fund's liquidity is the comparison of both unreserved fund and total fund balances to total expenditures. The unreserved fund balance represents .4% of the total General Fund expenditures, while the total fund balance represents 42.1% of the total fund expenditures.

The FY 09-10 adopted budget as compared to the amended budget reflects an increase in appropriations of \$8.7 million. The changes to the budget were the result of Governing Board actions, and carry over of unspent funds from FY 2008-09.

E. Capital Assets

As of June 30, 2010 the District's investment in capital assets was \$16.6 million net of accumulated depreciation. Capital assets include land, buildings, laboratory equipment, Air monitoring stations, computers, office furniture and District fleet vehicles.

F. Economic Factors and Next Year's Budget

The District receives approximately 37% of its General Fund revenue from property taxes levied in nine Bay Area counties and 48% from permit fees charged to local businesses. Consequently, District revenues are impacted by changes in the state and local economy. The District takes a fiscally conservative approach to its budget and it strives to balance its budget within available current revenues. In an effort to recover a greater share of the costs of maintaining air quality, the District increased its permitting fees by approximately 3.7% in FY 2009-10. The District will continue to focus on long term financial planning to ensure the vitality and effectiveness of its programs.

G. Requests for Information

This financial report is designed to provide a general overview of the District's finances for all those with an interest in the District. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to David Glasser, Finance Manager at 939 Ellis Street, San Francisco, CA 94109.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

STATEMENT OF NET ASSETS

JUNE 30, 2010

	Governmental Activities
ASSETS	
Cash and cash equivalents	\$ 19,886,948
Restricted cash and cash equivalents	98,609,020
Receivables	8,275,332
Due from other governments	3,436,207
Deposits and other current assets	174,632
Capital assets:	
Non-depreciable	7,665,584
Depreciable, net	8,937,063
Total capital assets	<u>16,602,647</u>
Total assets	<u>146,984,786</u>
LIABILITIES	
Accounts payable	10,947,633
Accrued payroll	1,385,294
Other current liabilities	155,355
Unearned revenue	2,295,476
Long-term liabilities:	
Due within one year	167,147
Due in more than one year	<u>6,321,158</u>
Total liabilities	<u>21,272,063</u>
NET ASSETS	
Invested in capital assets	16,602,647
Restricted for air quality grants and projects	93,251,612
Restricted for post-employment benefits	3,017,738
Unrestricted net assets	<u>12,840,726</u>
Total net assets	<u>\$ 125,712,723</u>

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2010

Functions/Programs	Expenses	Program Revenues		Net (Expense) Revenue and Change in Net Assets
		Charges for Services	Operating Grants and Contributions	Governmental Activities
Governmental activities:				
Primary government	\$ 64,392,929	\$ 29,588,381	\$ 6,279,561	\$ (28,524,987)
California Goods Movement program	<u>27,783,243</u>		<u>17,167,375</u>	<u>(10,615,868)</u>
TFCA program:				
TFCA distribution	30,243,838		33,751,883	3,508,045
Carl Moyer Program	<u>18,396,100</u>		<u>18,396,100</u>	
Total TFCA program	<u>48,639,938</u>		<u>52,147,983</u>	<u>3,508,045</u>
Total governmental activities	<u>\$ 140,816,110</u>	<u>\$ 29,588,381</u>	<u>\$ 75,594,919</u>	<u>(35,632,810)</u>
General revenues:				
County apportionment				21,444,704
Investment income not restricted for a specific program				537,110
Other				<u>85,190</u>
Total general revenues				<u>22,067,004</u>
Change in net assets				(13,565,806)
Net assets-beginning of year				<u>139,278,529</u>
Net assets-end of year				<u>\$ 125,712,723</u>

BAY AREA AIR QUALITY MANAGEMENT

GOVERNMENTAL FUNDS BALANCE SHEET JUNE 30, 2010

	<u>General Fund</u>	<u>Special Revenue Fund</u>	<u>Total Governmental Funds</u>
ASSETS			
Cash and cash equivalents	\$ 19,886,948		\$ 19,886,948
Restricted cash and cash equivalents	3,017,738	\$ 95,591,282	98,609,020
Receivables	1,965,426	6,309,906	8,275,332
Due from other governments	3,130,306	305,901	3,436,207
Due from other funds	3,473,946		3,473,946
Deposits and other assets	145,632	29,000	174,632
Total assets	<u>\$ 31,619,996</u>	<u>\$ 102,236,089</u>	<u>\$ 133,856,085</u>
LIABILITIES AND FUND BALANCES			
Liabilities:			
Accounts payable	\$ 2,616,301	\$ 8,331,332	\$ 10,947,633
Accrued payroll	1,385,294		1,385,294
Compensated absences	28,231		28,231
Due to other funds		3,473,946	3,473,946
Other liabilities	155,355		155,355
Deferred revenue	123,318	2,295,476	2,418,794
Total liabilities	<u>4,308,499</u>	<u>14,100,754</u>	<u>18,409,253</u>
Fund balances:			
Reserved fund balances:			
Air quality grants and projects	5,116,277	86,022,301	91,138,578
Post-employment benefits	3,017,738		3,017,738
Encumbrances	6,234,927	2,113,034	8,347,961
Total reserved	<u>14,368,942</u>	<u>88,135,335</u>	<u>102,504,277</u>
Unreserved, designated for:			
Building and facilities	1,731,690		1,731,690
PERS super funding	1,900,000		1,900,000
Radio replacement	75,000		75,000
Contingencies	130,425		130,425
Self-funded workers' compensation	1,000,000		1,000,000
Economic uncertainties	7,816,963		7,816,963
Total unreserved, designated	<u>12,654,078</u>		<u>12,654,078</u>
Unreserved and undesignated	<u>288,477</u>		<u>288,477</u>
Total fund balances	<u>27,311,497</u>	<u>88,135,335</u>	<u>115,446,832</u>
Total liabilities and fund balances	<u>\$ 31,619,996</u>	<u>\$ 102,236,089</u>	<u>\$ 133,856,085</u>

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

RECONCILIATION OF THE FUND BALANCES - TOTAL GOVERNMENTAL FUNDS WITH THE STATEMENT OF NET ASSETS JUNE 30, 2010

Amounts reported for Governmental Activities in the Statement of Net Assets are different from those reported in the Governmental Funds because of the following:

Total fund balances - total governmental funds	\$ 115,446,832
Capital assets used in governmental activities are not current assets or financial resources and therefore are not reported in the governmental funds.	16,602,647
Other long-term assets (receivables) are not available to pay for current-period expenditures and therefore, are deferred in the governmental funds.	123,318
The liabilities below are not due and payable in the current period and therefore are not reported in the governmental funds:	
Compensated absences	(4,130,707)
OPEB obligation	<u>(2,329,367)</u>
NET ASSETS OF GOVERNMENTAL ACTIVITIES	<u>\$ 125,712,723</u>

BAY AREA AIR QUALITY MANAGEMENT DISTRICT
GOVERNMENTAL FUNDS
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
FOR THE YEAR ENDED JUNE 30, 2010

	General Fund	Special Revenue Fund	Total Governmental Funds
REVENUES			
TFCA / MSIF DMV fees		\$ 33,068,860	\$ 33,068,860
Carl Moyer Program		18,396,100	18,396,100
Permit fees	\$ 22,768,495		22,768,495
Title V permit fees	2,789,762		2,789,762
Asbestos fees	1,687,152		1,687,152
Penalties and variance fees	865,385		865,385
Hearing board fees	4,192		4,192
State subvention	1,718,169		1,718,169
AB 434/923 others		683,023	683,023
AB 2588 income	681,641		681,641
Special environmental projects	10,373		10,373
Federal grant - EPA	2,055,147	2,000,000	4,055,147
Federal grant - DHS	914,435		914,435
CMAQ Spare the Air	1,059,267		1,059,267
Other grants	532,543		532,543
Portable equipment registration program (PERP)	664,151		664,151
Interest	394,729	142,381	537,110
County apportionment	21,444,704		21,444,704
Prop 1B - GMB		15,167,375	15,167,375
Miscellaneous	85,190		85,190
Total revenues	<u>57,675,335</u>	<u>69,457,739</u>	<u>127,133,074</u>
EXPENDITURES			
General government:			
Program distribution	203,000		203,000
Executive office	2,397,793		2,397,793
Finance and administration	9,168,121		9,168,121
Information systems	5,739,777		5,739,777
Legal services	2,291,128		2,291,128
Outreach and incentives	3,864,798		3,864,798
Compliance and enforcement	10,974,850		10,974,850
Engineering	9,443,027		9,443,027
Planning and research	7,300,169		7,300,169
Technical services	8,452,097		8,452,097
Strategic incentives division	560,431		560,431
TFCA/MSIF & CMP Programs:			
Program distribution		41,381,915	41,381,915
Smoking vehicle		688,674	688,674
Intermittent control		950,091	950,091
TFCA administration		1,067,489	1,067,489
Vehicle buy-back		3,766,260	3,766,260
Mobile source incentive		705,346	705,346
California Goods Movement Program:			
Grant administration		1,073,705	1,073,705
Truck Program/LESBP		26,667,549	26,667,549
Capital outlay	4,450,743		4,450,743
Total expenditures	<u>64,845,934</u>	<u>76,301,029</u>	<u>141,146,963</u>
DEFICIENCY OF REVENUES OVER EXPENDITURES	<u>(7,170,599)</u>	<u>(6,843,290)</u>	<u>(14,013,889)</u>
OTHER FINANCING SOURCES (USES)			
Transfers in		200,138	200,138
Transfers (out)	(200,138)		(200,138)
Total other financing source (uses)	<u>(200,138)</u>	<u>200,138</u>	
NET CHANGE IN FUND BALANCES	(7,370,737)	(6,643,152)	(14,013,889)
BEGINNING FUND BALANCES	34,682,234	94,778,487	129,460,721
ENDING FUND BALANCES	<u>\$ 27,311,497</u>	<u>\$ 88,135,335</u>	<u>\$ 115,446,832</u>

See accompanying notes to financial statements.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

RECONCILIATION OF THE NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2010

Amounts reported for governmental activities in the Statement of Activities
are different because of the following:

NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS \$ (14,013,889)

Governmental Funds report capital outlays as expenditures. However, in the
Statement of Activities the cost of those assets is capitalized and allocated
over their estimated useful lives and reported as depreciation expense.

Capitalized expenditures are added back to fund balance	4,450,743
Depreciation expense is deducted from fund balance	(1,143,800)
Loss on disposal of capital assets is deducted from fund balance	(217,245)

Certain receivables recognized in the government-wide statements in
previous years have been deemed uncollectible and must be written off
to expense. Receivables written off were for:

Permit and other miscellaneous fees	(502,116)
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Revenues in the statement of activities that do not provide current financial
resources are not reported as revenues in the governmental funds.

117,230

The amounts below included in the Statement of Activities do not require the
use of current financial resources and therefore are not reported as revenue
or expenditures in governmental funds (net change):

Compensated absences	(348,099)
OPEB obligation	<u>(1,908,630)</u>

CHANGE IN NET ASSETS OF GOVERNMENTAL ACTIVITIES \$ (13,565,806)

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

1. REPORTING ENTITY AND SIGNIFIGANT ACCOUNTING POLICIES

A. Reporting Entity

The Bay Area Air Quality Management District (District) was created by the California legislature in 1955. The District's structure, operating procedures and authority are established by Division 26 of the California Health and Safety Code.

The District's jurisdiction is limited principally to policing non-vehicular sources of air pollution within the Bay Area, primarily industry pollution and burning. Any company wishing to build or modify a facility in the Bay Area must first obtain a permit from the District to ensure that the facility complies with all applicable rules.

The District also acts as the program administrator for Transportation Fund for Clean Air (TFCA) funds and Mobile Source Incentive funds (MSIF) derived from Assembly Bill 434 and Assembly Bill 923, respectively. TFCA and MSIF funding comes from a \$4 and \$2 surcharge, respectively, on motor vehicles registered within the District. TFCA funding may only be used to fund eligible projects that reduce motor vehicle emissions and support the implementation of the transportation and mobile source control measures in the 1994 Clean Air Plan. All projects must fall within the categories listed in State Law (Health and Safety Code Section 44241).

The Health and Safety Code requires the District to pass-through no less than forty percent of the TFCA revenues raised within a particular county to that county's eligible, designated Program Manager. The remaining sixty percent is for Regional Fund grants and is being allocated to projects on a competitive basis. Projects are evaluated using the District's Board adopted evaluation and scoring criteria. The District may receive reimbursement from TFCA funds, not to exceed 5% of total funds, for administration of the program. TFCA activities are accounted for in the District's Special Revenue Fund.

The District includes seven counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, and Santa Clara; and portions of two other counties: Southwestern Solano and Southern Sonoma. The District is governed by a twenty-two member Board of Directors that includes representatives from all of the above counties.

The basic financial statements of the District have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to governmental agencies. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principals. The District's significant accounting policies are described below.

B. Basis of Presentation

Government-wide Statements - The Statement of Net Assets and the Statement of Activities display information about the primary government (District). Eliminations have been made to minimize the double counting of internal activities. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

The Statement of Activities presents a comparison between direct expenses and program revenues for each function of the District's governmental activities. Direct expenses are those that are specifically associated with a program or function and therefore, are clearly identifiable to a particular function. Program revenues include (a) charges paid by the recipients of goods or services offered by the programs, and (b) grants and contributions that are restricted to meeting the operational needs of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first, then unrestricted resources as they are needed.

Fund Financial Statements - The fund financial statements provide information about the District's funds. The emphasis of fund financial statements is on major individual governmental funds, each of which is displayed in a separate column.

C. Funds Presented

The District's major governmental funds are required to be identified and presented separately in the fund financial statements. Major funds are defined as funds that have either assets, liabilities, revenues or expenditures equal to ten percent of the total. The District reports the following major governmental funds:

General Fund - The General Fund is the general operating fund of the District. It is used to account for all financial resources except those required to be accounted for in another fund.

Special Revenue Fund - This Fund is used by the District to account for the proceeds of specific revenue sources (other than capital projects) that are legally restricted to expenditures for specified purposes.

D. Basis of Accounting

The government-wide financial statements are reported using the economic resources measurement focus and the full accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place.

Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. The District considers all revenues reported in the governmental funds to be available if the revenues are collected within ninety days after year end. Expenditures are recorded when the related fund liability is incurred, except for compensated absences, which are recognized as expenditures to the extent they have matured. Governmental capital asset acquisitions are reported as expenditures in governmental funds.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

Revenues resulting from exchange transactions, in which each party gives and receives essentially equal value, are recorded on the accrual basis when the exchange takes place. Under the modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available. "Available" means the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year.

Those revenues susceptible to accrual are taxes, intergovernmental revenues, interest, charges for services, fines and penalties, and license and permit revenues.

Imposed non-exchange transaction revenues result from assessments imposed on non-governmental entities, including individuals (other than assessments imposed on exchange transactions) and the revenues are recognized in the period when use of the resources is required or first permitted. Deferred revenue is recognized when resources are received or recognized as receivable before the time requirements are met. District-imposed non-exchange transactions are the TFCA/MSIF DMV fees, Permit fees, Title V Permit fees, Asbestos fees, Penalties and Variance fees, and Settlements.

Government-mandated non-exchange transactions result from one level of government providing resources to another level of government and requiring the recipient to use the resources for a specific purpose. Voluntary non-exchange transactions result from agreements entered into voluntarily by the parties thereto. Both types of non-exchange transaction revenues are treated in the same manner. Revenues are recognized when all applicable eligibility requirements are met. Deferred revenue is recognized when the recipient is required to use the resources in the following year, thus resources provided before that period should be recognized as deferred. District transactions of both types include the Carl Moyer program, Lower Emission School Bus program, State Subvention, EPA federal grants, DHS federal grants, CMAQ Spare the Air grants, other grants, California Goods Movement program, Shore Power program, and various agreements with the nine Counties served by the District.

Under the modified accrual basis, revenue from non-exchange transactions must also be available before it can be recognized.

Deferred revenue arises when potential revenues do not meet both the "measurable" and "available" criteria for revenue recognition in the current period. Deferred revenue also arises when the government receives monies before it has a legal claim to them, including grant monies received prior to incurring qualifying expenditures. On governmental fund financial statements, receivables associated with non-exchange transactions that will not be collected within the availability period have been offset with deferred revenue.

Certain indirect costs are included in program expenses reported for individual functions and activities.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

E. Compensated Absences

The District's policies provide compensation to employees for certain absences, such as vacation and sick leave. A liability for compensated absences that are attributable to services already rendered and that are not contingent on any special event beyond the control of the District and its employees is accrued as employees earn those benefits. Compensated absences that relate to future services or that are contingent on a specific event that is outside the control of the government and its employees are accounted for in a period in which such services are rendered or in which such events take place.

The District's liability for compensated absences is recorded in the Statement of Net Assets. District employees are allowed to accrue no more than four hundred and sixty hours of vacation as of the end of the fiscal year. In the event of termination, the employees are reimbursed for all accumulated vacation at the time of separation from the District.

There are no restrictions regarding the accumulation of sick leave. On termination, employees are not paid for accumulated sick leave, but the accumulated sick leave is counted as service credit by the CalPERS pension plan administered by the State of California.

F. Use of Management Estimates

The preparation of the basic financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

G. Receivables

During the course of normal operations, the District carries various receivable balances for taxes, interest and permitting operations. The District considers receivables to be fully collectible; accordingly no allowance for doubtful accounts has been provided. If amounts become uncollectible, they will be charged to operations when that determination is made. During the year ending June 30, 2010, management deemed \$502,116 of outstanding receivables to be uncollectible.

H. Capital Assets

The District's assets are capitalized at historical cost or estimated historical cost. District policy has set the capitalization threshold for reporting general capital assets at \$5,000. Donated capital assets are recorded at fair market value when received. Depreciation is recorded on a straight-line basis over the useful lives of the assets as follows:

Buildings, grounds & improvements	15-20 Years
Equipment	5-7 Years

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

I. Net Assets / Fund Balance

The government-wide financial statements utilize a net assets presentation. Net assets are categorized as invested in capital assets, restricted, and unrestricted.

Invested in Capital Assets - This category groups all capital assets into one component of net assets. Accumulated depreciation and the outstanding balances of debt, if any, that are attributable to the acquisition, construction, or improvement of these assets reduce the balance in this category.

Restricted Net Assets - This category presents external restrictions imposed by creditors, grantors, contributors, or laws or regulations of other governments and restrictions imposed by law through constitutional provisions or enabling legislation.

Unrestricted Net Assets - This category represents net assets of the District not restricted for any project or other purpose.

The governmental fund statements utilize a fund balance presentation. Fund balances are categorized as reserved, unreserved designated, and unreserved undesignated.

Reserved Fund Balance - This category presents those portions of the fund balance that are not available for appropriation or expenditure and/or are legally segregated for a specific future use.

Unreserved Designated - This category presents those portions of the fund balance that represent the District's intended use of current available resources.

Unreserved Undesignated - This category presents those portions of the fund balance that are not designated or restricted for any project or other purpose.

J. Transfers Between Funds

With Board approval, resources are transferred from one fund to another. The purpose of the majority of transfers is to reimburse a fund which has made an expenditure on behalf of another fund. Interfund transfers for the year ended June 30, 2010 were as follows:

<u>Fund Receiving Transfer</u>	<u>Fund Making Transfer</u>	<u>Amount Transferred</u>
Special Revenue Fund	General Fund	\$ 200,138

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

K. Future GASB Implementation

In March of 2009, the GASB issued GASB Statement No. 54 (GASB 54) *Fund Balance Reporting and Governmental Fund Type Definition*, with required implementation for the District during the year ended June 30, 2011. The objective of GASB 54 is to enhance the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing governmental fund type definitions. GASB 54 provides for classifications such as restricted, committed, assigned, and unassigned based on the relative strength of the constraints that control how specific amounts can be spent.

2. CASH AND INVESTMENTS

Cash and Investments

The District pools cash from all sources and funds so that it can be invested at the maximum yield, consistent with safety and liquidity, while individual funds can make expenditures at any time.

Cash and investments as of June 30, 2010, are classified in the accompanying financial statements as follows:

Cash and cash equivalents	\$ 19,886,948
Restricted cash and cash equivalents	<u>98,609,020</u>
Total cash and cash equivalents	<u>\$ 118,495,968</u>

Cash and cash equivalents as of June 30, 2010, consist of the following:

Cash and investments in San Mateo	
Pooled Fund Investment Program	\$ 115,478,230
Cash and investments with fiscal agent	<u>3,017,738</u>
Total cash and cash equivalents	<u>\$ 118,495,968</u>

Cash in County Treasury

The District is a voluntary participant in the San Mateo County Investment Fund (County Pool) that is regulated by California Government Code under the oversight of the Treasury of the County of San Mateo (the Treasury). The Treasury is authorized to deposit cash and invest excess funds by California Government Code Section 53648 et seq. The Treasury is restricted by Government Code Section 53635, pursuant to Section 53601, to invest in time deposits; U.S. government securities; state registered warrants, notes, or bonds; the State Treasurer's investment pool; bankers' acceptances; commercial paper; negotiable certificates of deposit; and repurchase or reverse repurchase agreements.

The District earns interest on a proportionate basis with all other investors. Interest is credited directly to the District's account on a quarterly basis. The pooled fund is collateralized at 102% by San Mateo County, but not specifically identified to any one depositor or in the District's name.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

The District reports its investment in the County Pool at the fair value amount provided by the County. Participants' equity in the investment pool is determined by the dollar amount of the participant deposits, adjusted for withdrawals and distributed income. This method differs from the fair value method used to value investments in these financial statements in that unrealized gains or losses are not distributed to pool participants.

Investments Authorized by the District's Investment Policy

The table below identifies the investment types authorized for the District by the California Government Code Section 53601 or the Treasury investment policy, which was adopted by the District, whichever is more restrictive. This table also identifies certain provisions of the California Government Code that address interest rate risk, credit risk, and concentration of credit risk.

<u>Authorized Investment Type</u>	<u>Maximum Maturity</u>	<u>Maximum Percentage of Portfolio</u>	<u>Maximum Investment in One Issuer</u>
U.S. Government Agency / Sponsored			
Enterprise Securities	10 years	100%	40%
U.S. Treasury Obligations	10 years	100%	100%
Asset-Backed Securities	5 years	20%	5%
Banker's Acceptances	180 days	15%	5%
Commercial Paper	270 days	40%	5%
Negotiable Certificates of Deposit	5 years	30%	5%
Collateralized Certificates of Deposit	1 year	30%	5%
Repurchase Agreements	1 year	100%	50%
Reverse Repurchase Agreements	92 days	20%	20%
Corporate Bonds & Medium-Term Notes	5 years	30%	5%
Local Agency Investment Funds (LAIF)	N/A	Up to state limit	None

Derivative Investments

The District did not directly enter into any derivative investments, and the County Pool was not holding derivative investments at June 30, 2010.

Disclosures Related to Interest Rate Risk and Credit Risk

Generally, credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. State law and the District's investment policy limit the District's investments in commercial paper and bankers' acceptances to the rating of A1 or better by Standard & Poor's, or P-1 or better by Moody's Investors Service; and corporate bonds and asset-backed securities to the rating of A or higher by both Standard & Poor's and Moody's Investors Service. No limits are placed on the U.S. government agency securities and U.S. Treasury obligations.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair values to changes in market interest rates.

The District's cash and investments were categorized as follows at June 30, 2010:

	<u>Ratings</u>		<u>Maturities</u>	<u>Fair Value</u>
	<u>Moody's</u>	<u>S&P</u>		
AIG fixed annuity	Not Rated	Not Rated	Current	\$ 3,017,738
Investments in San Mateo Pooled Fund Investment Program	Aa1	AA+	Current	<u>115,478,230</u>
Total cash and investments				<u>\$ 118,495,968</u>

3. RECEIVABLES

At June 30, 2010, the District had the following accounts receivable:

General Fund:

Permit and other fees	\$ 1,368,117	
County apportionments	447,572	
Interest	63,633	
Other	<u>86,104</u>	
Total General Fund		\$ 1,965,426

Special Revenue Fund:

TFCA DMV fees	3,904,098	
MSIF DMV fees	2,113,143	
GMB grant administration	12,598	
Interest	<u>280,067</u>	
Total Special Revenue Fund		<u>6,309,906</u>

Total Accounts Receivable		<u>\$ 8,275,332</u>
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4. INTERFUND TRANSACTIONS

Current interfund balances arise in the normal course of business and represent short-term borrowings occurring as a result of expenditures which are paid prior to the receipt of revenues. These balances are expected to be repaid shortly after the end of the fiscal year when revenues are received. At June 30, 2010, the General Fund was owed \$3,473,946 by the Special Revenue Fund.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

5. CAPITAL ASSETS

The District's capital assets were comprised of the following at June 30, 2010:

	Balance at 7/1/2009	Additions	Deletions	Transfers	Balance at 6/30/2010
Non-depreciable assets:					
Land	\$ 214,608				\$ 214,608
Construction in progress	6,489,917	\$ 2,413,809		\$ (1,452,750)	7,450,976
Total non-depreciable assets	6,704,525	2,413,809		(1,452,750)	7,665,584
Depreciable assets:					
Building and grounds	8,912,170	316,984	\$ (16,824)	138,697	9,351,027
Leasehold improvements	2,847,646				2,847,646
Computers and network equipment	2,875,003	737,855	(395,604)	1,314,053	4,531,307
Motorized equipment	1,459,649	23,223			1,482,872
Lab and monitoring equipment	6,500,073	907,736	(655,431)		6,752,378
Furniture and other equipment	1,364,797	51,136	(199,687)		1,216,246
Total depreciable assets	23,959,338	2,036,934	(1,267,546)	1,452,750	26,181,476
Accumulated depreciation:					
Building and grounds	6,006,836	263,213	(7,478)		6,262,571
Leasehold improvements	2,678,171	2,391			2,680,562
Computers and network equipment	1,613,252	167,440	(338,531)		1,442,161
Motorized equipment	1,248,973	73,031			1,322,004
Lab and monitoring equipment	4,899,729	467,290	(604,916)		4,762,103
Furniture and other equipment	703,953	170,435	(99,376)		775,012
Total accumulated depreciation	17,150,914	1,143,800	(1,050,301)		17,244,413
Total depreciable assets, net	6,808,424	893,134	(217,245)	1,452,750	8,937,063
Total capital assets, net	\$ 13,512,949	\$ 3,306,943	\$ (217,245)	\$	\$ 16,602,647

Depreciation expense by function for capital assets for the year ended June 30, 2010, is as follows:

Primary Government: \$ 1,143,800

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

6. DEFERRED REVENUE

Under both the accrual and modified accrual basis of accounting, revenues are recognized only when earned. Thus, the government-wide statement of net assets and governmental funds defer revenue recognition for resources that have been received at year-end, but not yet earned. Assets recognized before the earning process is complete are offset by a corresponding liability as unearned revenues. Under the modified accrual basis of accounting, revenues are recognized when earned and susceptible to accrual. Revenues are considered susceptible to accrual if they are measurable and available to finance expenditures of the current period. Thus, governmental funds defer revenue recognition for revenues not considered available to liquidate liabilities of the current period.

At June 30, 2010, components of deferred and unearned revenues reported were as follows:

	Deferred Revenue		
	Unearned	Unavailable	Total
General Fund:			
Permits and licenses		\$ 123,318	\$ 123,318
Special Revenue Fund			
CARB/GMB - Lower Emission School Bus Program	\$ 491,153		491,153
BART	149,717		149,717
Shore Power Projects	280,000		280,000
Carl Moyer Program	1,374,606		1,374,606
Sub-Total Special Revenue Fund	2,295,476		2,295,476
Total unearned and deferred revenue	\$ 2,295,476	\$ 123,318	\$ 2,418,794

7. LONG-TERM LIABILITIES

Changes in Long-Term Liabilities

A schedule of changes in general long-term debt for the year ended June 30, 2010, is shown below:

	Balance July 1, 2009	Additions	Deletions	Balance June 30, 2010	Due Within One Year	Non Current
Governmental Activities						
Compensated Absences	\$ 3,782,608	\$ 429,848	\$ (53,518)	\$ 4,158,938	\$ 167,147	\$ 3,991,791
OPEB	420,737	1,908,630		2,329,367		2,329,367
Total	\$ 4,203,345	\$ 2,338,478	\$ (53,518)	\$ 6,488,305	\$ 167,147	\$ 6,321,158

The long-term portion of compensated absences is liquidated by the General Fund and the long-term portion of OPEB is liquidated by both the General Fund and the Special Revenue Fund.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

8. OPERATING LEASES

Commitments under non-cancelable operating lease agreements for air-monitoring stations and office equipment provide for minimum annual rental payments as follows:

<u>Year ended June 30,</u>	
2011	\$ 480,459
2012	474,792
2013	453,541
2014	420,001
2015	395,850
2016 - 2020	<u>469,857</u>
	<u>\$ 2,694,500</u>

Air-monitoring station leases are renewable with minor escalations.

Rental expense for the non-cancelable lease agreements for the year ended June 30, 2010, was \$642,207.

9. COUNTY APPORTIONMENT REVENUE

As a result of the passage of Proposition 13 in fiscal year 1979, the District no longer has the power to calculate property tax revenues due for each county. Instead, the District now receives remittances from the counties, which are calculated in accordance with Assembly Bill Number 8. Secured and unsecured property taxes are levied on January 1 of the preceding fiscal year. Property tax revenues are recognized by the District in the fiscal year they are assessed, provided that they become available as defined above.

Secured property tax is due in two installments, on November 1 and March 1, and becomes a lien on those dates. It becomes delinquent after December 10 and April 10, respectively. Unsecured property tax is due on July 1, and becomes delinquent on August 31. The term "unsecured" refers to taxes to personal property other than real estate, land, and buildings. These taxes are secured by liens on the property being taxed.

Property taxes levied are recorded as revenue and receivables in the fiscal year of levy, provided that they are collected within the fiscal year or within sixty days after year-end.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

County apportionment revenue recognized as of June 30, 2010, is as follows:

Alameda	\$ 3,815,928
Contra Costa	2,567,876
Marin	1,088,951
Napa	800,842
Santa Clara	5,494,050
San Francisco	3,265,530
San Mateo	2,803,595
Solano	522,428
Sonoma	<u>1,085,504</u>
Total county apportionment revenue	<u>\$ 21,444,704</u>

10. PENSION PLAN

All District employees are eligible to participate in a pension plan offered by the California Public Employees Retirement System (CalPERS), an agent multiple-employer defined-benefit pension plan which acts as a common investment and administrative agent for its participating member employers. CalPERS provides retirement and disability retirement benefits, annual cost of living adjustments, and death benefits to plan members, who must be public employees and beneficiaries. The District's employees participate in the CalPERS Miscellaneous Employee "2% at 55" Plan (Plan). Benefit provisions under the Plan are established by State statute and District resolution. Benefits are based on years of credited service, equal to one year of full-time employment. Funding contributions for the Plan are determined annually on an actuarial basis as of June 30 by CalPERS, and the District must contribute the amounts specified by CalPERS. The District also contributes employees' contributions to CalPERS. The Plan's provisions and benefits in effect at June 30, 2010, are summarized as follows:

Benefit vesting schedule	5 years of service
Benefit payments	Monthly for life
Retirement age	55
Monthly benefits, as % of annual salary	1.426% - 2.418%
Required employee contribution rates	6.999%
Required employer contribution rates	9.147%

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

CalPERS determines contribution requirements using a modification of the Entry Age Normal Cost Method. Under this method, the District's total normal benefit cost for each employee from date of hire to date of retirement is expressed as a level percentage of the related total payroll cost. Normal benefit cost under this method is the level amount the District must pay annually to fund an employee's projected retirement benefit. This level percentage of payroll method is used to amortize any unfunded actuarial liabilities. The actuarial assumptions used to compute contribution requirements are also used to compute the actuarially accrued liability. The District uses the actuarially determined percentages of payroll to calculate and pay contributions to CalPERS. This results in no net pension obligations or unpaid contributions. The required contributions and related rates for the past three years ended June 30 were as follows:

<u>Fiscal Year</u>	<u>Annual Pension Cost (APC)</u>	<u>Percentage of APC Contributed</u>	<u>Net Pension Obligation</u>
6/30/2008	\$ 5,159,708	100%	0
6/30/2009	\$ 5,344,223	100%	0
6/30/2010	\$ 5,112,411	100%	0

Funded Status and Funding Progress – The funded status of the plan as of the most recent valuation date of June 30, 2009, was as follows:

Actuarial accrued liability (AAL)	\$ 183,968,592
Actuarial value of plan assets	165,731,347
Unfunded actuarial accrued liability (UAAL)	\$ 18,237,245
Funded ratio (actuarial value of plan assets/AAL)	90.1%
Covered payroll (active plan members)	\$ 30,918,810
UAAL as a percentage of payroll	59.0%

CalPERS uses the market related value method of valuing the Plan's assets. An investment rate of return of 7.75% is assumed, including inflation at 3%. Annual salary increases are assumed to vary by duration of service. Changes in liability due to plan amendments, changes in actuarial assumptions, or changes in actuarial methods are amortized as a level percentage of payroll on a closed basis over twenty years. Investment gains and losses are accumulated as they are realized and amortized over a rolling thirty-year period.

Audited annual financial statements and ten year trend information are available from CalPERS at P.O. Box 942709, Sacramento, CA 94229-2709.

11. POSTEMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS

Plan Description – The District sponsors a single-employer defined benefit healthcare plan administered by CalPERS. The District provides medical, dental, vision, and life insurance benefits to eligible retirees. Benefit provisions are established in accordance with the Employee Association Memorandum of Understanding (MOU) for represented employees and as adopted by Board Resolution for all other employees who retire from the District on or after attaining age 50 with at least 5 years of service.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

The District established an irrevocable trust to prefund the other postemployment benefit annual required contribution by participating in the California Employers' Retiree Benefit Trust (CERBT) program during the fiscal year ended June 30, 2009. The funds in the CERBT are held in trust and administered by the California Public Employees' Retirement System (CalPERS) as an agent multiple-employer plan. The District's Other Postemployment Benefits (OPEB) financial statements will be included in the CalPERS Comprehensive Annual Financial Report (CAFR). Copies of the CalPERS' CAFR may be obtained from the CalPERS Executive Office – 400 P Street – Sacramento, CA 95814.

Funding Policy – The District funds on a pay-as-you-go basis with additional discretionary funding payments as approved by the Board. The District paid health care and life insurance benefit contributions based on when insurance premium payments were made, which were \$1,269,370 for the year ended June 30, 2010. During the year ended June 30, 2010, one hundred and forty-nine (149) retirees participated in the health insurance plan, one hundred and twenty-seven (127) retirees participated in the dental plan, one hundred and two (102) retirees participated in the vision plan, and one hundred and twenty-six (126) retirees participated in the life insurance plan.

The District's annual OPEB cost (expense) is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years.

The CERBT fund, which is an IRC Section 115 Trust, is set up for the purpose of (i) receiving employer contributions to prefund health and other postemployment benefits for retirees and their beneficiaries, (ii) invest contributed amounts and income therein, and (iii) disburse contributed amounts and income therein, if any, to pay for costs of administration of the fund and to pay for health care costs or other postemployment benefits in accordance with the terms of the District's OPEB plan.

Annual OPEB Cost and Net OPEB Obligation – The ARC was determined as part of the January 1, 2010, actuarial valuation. The ARC rate was 16.8% of annual covered payroll. For the year ended June 30, 2010, the District's annual other postemployment benefit cost (expense) is \$5,278,000. The following table shows the components of the District's annual OPEB cost for the year, the amount actually contributed to the plan, and the changes in the District's net OPEB obligation to the plan:

Annual required contribution	\$ 5,278,000
Interest on net OPEB obligation	
Annual OPEB cost (expense)	<u>5,278,000</u>
Contributions made	<u>(3,369,370)</u>
Increase in net OPEB obligation	1,908,630
Net OPEB obligation-beginning of year	<u>420,737</u>
Net OPEB obligation-end of year	<u>\$ 2,329,367</u>

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

The District's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the year ended June 30, 2010, was as follows:

<u>Fiscal Year Ended</u>	<u>Annual OPEB Cost</u>	<u>Percentage of Annual OPEB Cost Contributed</u>	<u>Net OPEB Obligation</u>
6/30/09	\$ 5,112,000	92.0%	\$ 420,737
6/30/10	\$ 5,278,000	63.8%	\$ 2,329,367

Funded Status and Funding Progress – The funded status of the plan as of June 30, 2010, was as follows:

Actuarial accrued liability (AAL)	\$ 46,760,000
Actuarial value of plan assets	<u>7,354,000</u>
Unfunded actuarial accrued liability (UAAL)	<u>\$ 39,406,000</u>
Funded ratio (actuarial value of plan assets/AAL)	15.7%
Covered payroll (active plan members)	\$ 31,335,000
UAAL as a percentage of payroll	125.8%

The schedule of funding progress presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare costs trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress presents information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions – Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the January 1, 2010, actuarial valuation, the Entry Age Normal (EAN) cost method was used. The actuarial assumptions included a 7.75% investment rate of return (net of administrative expenses), an annual medical cost trend rate of 4.5%, dental and vision trend rate of 3%, Medicare Part B trend rate of \$96.40 (\$110.50 if not in Social Security), and an inflation assumption of 3%. The EAN cost method spreads plan costs for each participant from the entry date to the expected retirement date.

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

Under the EAN cost method the plan's normal cost is developed as a level amount over the participant's working lifetime. The actuarial value of plan assets was \$7,354,000. The plans unfunded actuarial accrued liability is being amortized using the level percentage of pay method over 20 years.

12. RISK MANAGEMENT

The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; injuries to employees; and natural disasters. The District manages and finances these risks by purchasing commercial insurance and has a \$1,000 to \$5,000 deductible for general and special property liability with limits of \$10 million and \$350 million, respectively. The District has a \$300,000 deductible for workers' compensation with a \$1 million limit. There have been no significant reductions in insurance coverage from the previous year, nor have settled claims exceeded the District's commercial insurance coverages in any of the past three years.

As of June 30, 2010, the District had no material claims outstanding for general liability or for workers' compensation cases.

13. COMMITMENTS AND CONTINGENCIES

The District is subject to litigation arising in the normal course of business. In the opinion of the District's Attorney, there is no pending litigation which is likely to have a material adverse effect on the financial position of the District.

The District receives Federal and State grant funds. The amounts, if any, of the District's grant expenditures which may be disallowed upon audit by the granting agencies cannot be determined at this time, although the District expects any such amounts to be immaterial.

REQUIRED SUPPLEMENTARY INFORMATION

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

SCHEDULES OF FUNDING PROGRESS FOR THE YEAR ENDED JUNE 30, 2010

PENSION PLAN

Actuarial Valuation Date	Actuarial Asset Value (a)	Entry Age Actuarial Accrued Liability (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
6/30/2007	\$ 145,957,078	\$ 154,268,467	\$ 8,311,389	94.6%	\$ 27,883,108	29.8%
6/30/2008	157,409,271	166,446,003	9,036,732	94.6%	29,695,491	30.4%
6/30/2009	165,731,347	183,968,592	18,237,245	90.1%	30,918,810	59.0%

OTHER POSTEMPLOYMENT BENEFITS (OPEB)

Actuarial Valuation Date	Actuarial Asset Value (a)	Entry Age Actuarial Accrued Liability (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
6/30/2009	\$ 3,474,247	\$ 48,377,000	\$ 44,902,753	7.2%	\$ 31,823,042	141.1%
6/30/2010	7,354,000	46,760,000	39,406,000	15.7%	31,335,000	125.8%

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2010

	Budgeted Amounts		Actual	Variance with
	Original	Final		Final Budget Positive (Negative)
REVENUES				
Permit fees	\$ 24,335,000	\$ 24,335,000	\$ 22,768,495	\$ (1,566,505)
Title V permit fees	3,217,000	3,217,000	2,789,762	(427,238)
Asbestos fees	2,132,000	2,132,000	1,687,152	(444,848)
Penalties and variance fees	2,500,000	2,500,000	865,385	(1,634,615)
Hearing board fees	36,000	36,000	4,192	(31,808)
State subvention	1,712,863	1,712,863	1,718,169	5,306
AB 2588 income	639,000	639,000	681,641	42,641
Special environmental projects			10,373	10,373
Federal grant -EPA	1,776,258	1,776,258	2,055,147	278,889
Federal grant - DHS	1,380,307	1,380,307	914,435	(465,872)
CMAQ Spare the Air	1,730,169	1,730,169	1,059,267	(670,902)
Other grants	614,929	614,929	532,543	(82,386)
Portable equipment registration program (PERP)			664,151	664,151
Interest	700,000	700,000	394,729	(305,271)
County apportionment	20,028,298	20,028,298	21,444,704	1,416,406
Miscellaneous	400,400	435,269	85,190	(350,079)
Total revenues	61,202,224	61,237,093	57,675,335	(3,561,758)
EXPENDITURES				
Executive office	2,508,547	2,671,141	2,397,793	273,348
Finance and administration	8,780,747	9,698,627	9,168,121	530,506
Information systems	4,572,873	6,464,118	5,739,777	724,341
Legal services	2,472,077	2,406,269	2,291,128	115,141
Outreach and incentives	5,231,731	5,852,911	3,864,798	1,988,113
Compliance and enforcement	11,665,338	11,558,594	10,974,850	583,744
Engineering	9,431,954	9,831,540	9,443,027	388,513
Planning and research	5,875,768	8,973,161	7,300,169	1,672,992
Technical services	9,716,516	9,816,874	8,452,097	1,364,777
Program distribution			203,000	(203,000)
Strategic incentives division	614,929	614,929	560,431	54,498
Total current expenditures	60,870,480	67,888,164	60,395,191	7,492,973
Capital outlay	2,760,868	4,450,743	4,450,743	
Total expenditures	63,631,348	72,338,907	64,845,934	7,492,973
DEFICIENCY OF REVENUES OVER EXPENDITURES				
	(2,429,124)	(11,101,814)	(7,170,599)	3,931,215
OTHER FINANCING USES				
Transfers out			(200,138)	(200,138)
Total other financing uses			(200,138)	(200,138)
NET CHANGE IN FUND BALANCE	\$ (2,429,124)	\$ (11,101,814)	(7,370,737)	\$ 3,731,077
BEGINNING FUND BALANCE			34,682,234	
ENDING FUND BALANCE			\$ 27,311,497	

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL - SPECIAL REVENUE FUND FOR THE YEAR ENDED JUNE 30, 2010

	<u>Budgeted Amounts</u>		<u>Actual</u>	<u>Variance with</u>
	<u>Original</u>	<u>Final</u>		<u>Final Budget</u>
				<u>Positive (Negative)</u>
REVENUES				
TFCA/MSIF DMV fee	\$ 35,227,263	\$ 59,333,851	\$ 33,068,860	\$ (26,264,991)
Carl Moyer Program	12,663,494	21,256,539	18,396,100	(2,860,439)
AB 434/923 others		499,638	683,023	183,385
Prop 1B - GMB	37,236,865	27,487,146	15,167,375	(12,319,771)
Federal grant - EPA	2,000,000	2,000,000	2,000,000	
Interest			142,381	142,381
Total revenues	<u>87,127,622</u>	<u>110,577,174</u>	<u>69,457,739</u>	<u>(41,119,435)</u>
EXPENDITURES				
TFCA/MSIF & CMP Programs:				
Program distribution	36,374,079	69,634,378	41,381,915	28,252,463
Smoking vehicle	1,053,971	1,053,971	688,674	365,297
Intermittent control	958,973	958,973	950,091	8,882
TFCA administration	1,544,562	1,544,562	1,067,489	477,073
Vehicle buy-back	7,487,437	7,487,437	3,766,260	3,721,177
Mobile source incentive	471,735	471,735	705,346	(233,611)
California Goods Movement Program:				
Grant administration	2,304,198	1,635,066	1,073,705	561,361
Truck Program/LESBP	<u>36,932,667</u>	<u>27,791,052</u>	<u>26,667,549</u>	<u>1,123,503</u>
Total expenditures	<u>87,127,622</u>	<u>110,577,174</u>	<u>76,301,029</u>	<u>34,276,145</u>
DEFICIENCY OF REVENUES				
OVER EXPENDITURES				
			<u>(6,843,290)</u>	<u>(6,843,290)</u>
OTHER FINANCING SOURCES				
Transfers in			<u>200,138</u>	<u>200,138</u>
Total other financing sources			<u>200,138</u>	<u>200,138</u>
NET CHANGE IN FUND BALANCE	<u>\$</u>	<u>\$</u>	(6,643,152)	<u>\$ (6,643,152)</u>
BEGINNING FUND BALANCE			<u>94,778,487</u>	
ENDING FUND BALANCE			<u>\$ 88,135,335</u>	

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

NOTES TO REQUIRED SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED JUNE 30, 2010

Budgetary Principles

Through the budget process, the Board of Directors sets the direction of the District. The annual budget assures the most efficient and effective use of the District's economic resources, and establishes the priority of objectives that are to be accomplished during the fiscal year.

The annual budget covers the period from July 1 to June 30, and is a vehicle that accurately and openly communicates these priorities to the community, businesses, vendors, employees and other public agencies. In addition, it establishes the foundation of effective financial planning by providing resource allocation, performance measures and controls that permit the evaluation and adjustment of the District's performance.

The District follows these procedures in establishing the budgetary data reflected in the basic financial statements:

- a) The Board of Directors adopts an annual budget by resolution prior to July 1 of each fiscal year. The annual budget indicates appropriations by fund and by program. The Board of Directors may also adopt supplemental appropriations during the year. At the fund level, expenditures may not legally exceed appropriations. The Air Pollution Control Officer (APCO) is authorized to transfer budgeted amounts between divisions and programs within any fund.
- b) Budgets are adopted on a basis that is consistent with Generally Accepted Accounting Principles (GAAP). Annual appropriated budgets are adopted for the General and Special Revenue funds.
- c) Supplementary budgetary revenue and expenditure appropriations were adopted by the Board of Directors during the fiscal year. These supplemental appropriations have been included in the Budgeted Amounts - Final column of the Budgetary Comparison Schedules.

Encumbrances

Encumbrances represent commitments related to goods or services that were unspent at year end. Encumbrance accounting, under which purchase orders, contracts, and other commitments for the expenditure of resources are recorded to reserve that portion of the applicable appropriation, is utilized in the District's governmental fund types. Encumbrances outstanding at year-end are reported as reservations of fund balance and do not constitute expenditures or liabilities because the commitments will be honored during the subsequent fiscal year.

SUPPLEMENTARY INFORMATION

BAY AREA AIR QUALITY MANAGEMENT DISTRICT

TRANSPORTATION FUND FOR CLEAN AIR (TFCA) PROGRAM, MOBILE SOURCE INCENTIVE PROGRAM, & CARL MOYER PROGRAM SCHEDULE OF EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2010

<u>Programs</u>	<u>Salaries and Benefits</u>	<u>Services and Supplies</u>	<u>Program Distribution</u>	<u>Total</u>
Program distribution			\$ 41,381,915	\$ 41,381,915
Smoking vehicle	\$ 411,812	\$ 276,862		688,674
Intermittent control	695,167	254,924		950,091
TFCA administration	867,699	199,790		1,067,489
Vehicle buy back	15,669	3,750,591		3,766,260
Mobile source incentive	<u>656,480</u>	<u>48,866</u>		<u>705,346</u>
Total expenditures	<u>\$ 2,646,827</u>	<u>\$ 4,531,033</u>	<u>\$ 41,381,915</u>	<u>\$ 48,559,775</u>